



Raj Kumar Goel Institute of Technology

5th KM. STONE (OPP. JAIN TUBE CO. LTD.), DELHI-MEERUT ROAD,
GHAZIABAD (U.P.) - 201003

FAX : (0120) 2788350 TEL. : (0120) 2788273, 2788409, 2788447

Corporate Resource Center Notice

RKGIT/315/CRC/2014-15

15th April, 2015

Attn: B.Tech (CSE, IT,ECE, AEI) & MCA Final Year Students (Batch-2015)

Subject: Recruitment Drive of Towards Vision Technologies Pvt.Ltd. (TVT)

Towards Vision Technologies Pvt.Ltd. (TVT) is conducting a recruitment drive for B.Tech (CSE, IT,ECE, AEI) & MCA final year students. The details are as follows:

About the company:

Towards Vision Technologies Private Limited (TVT) was incorporated in the year 2002. As the name suggests, it envisions to aggressively research, design and develop in new technologies and march towards it all the time. TVT is among the leading software product companies providing contact center software and enterprise level software applications for voice and data. C-Zentrix is a flagship product of TVT. CZentrix recognized by #Gartner as one of the leading Contact Center Infrastructure provider across the globe.

Date/Day of Interview	:	18 th April 2015 (Saturday)
Reporting Time	:	10:00 AM sharp
Venue	:	Ideal Institute Of Technology Ideal Knowledge Park, Near Gaur Homes Govindpuram, Ghaziabad (Up) 201003
Position	:	Trainee Technical Consultant
Criteria	:	throughout 60%
Joining	:	After Examination

Salary Details:

- Able to relocate to Mumbai & Bangalore Stipend of Rs. 10,000; and based in Gurgaon for the first six months.
- After the successful completion of internship and based on performance the selected candidates shall be brought on the rolls of the company at around Rs. 15000.

Key Responsibilities:

- Product demo to prospects, Understanding changes, Configuring product, Training to customer, developing documentation, coordinating project with the Development team.
- Ownership, elicitation and documentation of business needs and business requirements. Act as primary requirements go-to person during the design and build phase of projects.
- Ownership, delivery and documentation of functional requirements and specifications experience and understanding of object-oriented design and use case modelling.
- Liaise between Client Services, UX, Strategy and Technology teams to ensure quality solution that delivers business results.
- Meeting clients to understand their CRM and process requirements.
- Work as a team member for system requirements definition process and system setup during implementation.
- Translating client requirements into system configuration and custom developments and prepares an achievable delivery schedule.
- Documentation of internal requirements and solution sets as applicable.
- Keep a close track on work in process, customer complaints and accounts receivables.
- To create business presentations, and to prepare software requirement specifications.
- Understand technical requirements of clients and help the team to execute it in the best possible way.
- Build and leverage relationships with existing clients through proactive, creative and ongoing client service to ensure retention of clients.

Desired candidate profile:

- Excellent written & speaking communication skills.
- Totally non-hardcoding job, need excellent understanding of Microsoft products (Word, Excel, PowerPoint, Visio, Project), Google Docs, Spreadsheets etc.
- Excellent interpersonal, organizational and time management skills, ability to work in the given timeline, must be ready to work from home/overtime, if needed.
- Incumbent must have confidence of handling International & enterprise clients.
- Should have enough exposure to understand the technology stack (front-end, back-end, and database development).
- Preference will be given to a candidate who have worked or handled, CRM projects and has good public speaking experience.
- Ability to work on multiple projects simultaneously.

Selection Process:

Date: 18th April 2015. (Sat)

Reporting Time : 10:00 AM

The company will follow the following "Selection Procedure" while recruiting the candidates :

Step 01: Written Test - Conducted by Towards Vision

Step 02: Personal Interview.

Notes:

- **All interested & eligible students are requested to register in CRC for transportation and collect hall tickets latest by 17th April, 2015 by 11:00 AM. No student will be allowed to participate in the drive without hall tickets and transport will be arranged for registered students only.**
- Students are required to dress in uniform and should carry their College ID card, two set of resume, two passport size photographs along with original and photocopy of their academic mark sheets and certificates.


Prof. Dilip Moza
Head-CRC

Cc:

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|---|---|
| Mr. Praveen Kumar -Faculty Representative-CSE | Mr. Vipul Goel-Accounts Office |
| Mr. Prince Gupta-Faculty Representative-CSE | Prof. V. K. Singh-Dean 2nd shift |
| Dr. Sachi Gupta-HOD-CSE | Shri H. G. Garg, Dean, RKGIT - GZB |
| Mr. Nand Kishor Yadav -Faculty Representative-CSE 2nd shift | Dr. S. C. Gupta- Director Academics |
| Mr. Shailendra Gaur-HOD-CSE 2nd shift | Dr. D. R. Somashekar, Director, RKGIT - GZB |
| Ms. Priya Rana-Faculty Representative-IT | Prof. B. K. Gupta, Advisor, RKGIT - GZB |
| Mrs. Neha Jain-Faculty Representative-IT | Shri Dinesh Kumar Goel, Chairman, RKGIT |
| Dr. R. K. Gupta-HOD-IT | |
| Mr. Vaibhav Sharma-Faculty Representative-ECE | |
| Mr. Abhinav Bansal-Faculty Representative-ECE | |
| Mr. Sandeep Bhatia-Faculty Representative-ECE | |
| Mr. Prakash Chandra Mishra-Faculty Representative-ECE 2nd shift | |
| Dr. Dharendra Kumar-ECE 1st Shift | |
| Mr. Pavan Shukla-HOD-ECE 2nd shift | |
| Ms. Rama Chaudhary-Faculty Representative-MCA | |
| Mr. Akhilesh Latoria-Faculty Representative-MCA | |
| Dr. Kavita Saxena-HOD-MCA | |
| Mr. Sachin Tyagi -Faculty Representative-AEI | |
| Mr. Anuj Kumar-HOD-AEI | |
| Mr. Upesh Bhatnagar-For Website update | |