



Raj Kumar Goel Institute of Technology

5th KM. STONE (OPP. JAIN TUBE CO. LTD.), DELHI-MEERUT ROAD,
GHAZIABAD (U.P.) - 201003

FAX : (0120) 2788350 TEL. : (0120) 2788273, 2788409, 2788447

Notice

9th March, 2015

RKGIT/254/CRC/2014-15

Attn: MBA (Marketing) Final Year Students (Batch-2015).

Subject: Recruitment Drive of India Bulls

India Bulls is conducting a recruitment drive for MBA(Marketing) final year students. The details is as follows:

Date/Day of Drive	:	11 th March 2015 (Wednesday)
Reporting Time	:	9:00 AM sharp
Venue	:	MBA Conference Hall Krishna Institute of Engineering & Technology Ghaziabad Meerut Road, Ghaziabad 201206
Designation	:	Executive Trainee-Sales
Job Location	:	Pan India
Bond	:	12 months Service Agreement liable from the date of joining
URL	:	http://www.indiabulls.com/?q=node

Salary Details:

- 2.40 LPA + Attractive Sales Incentive for Mumbai, Delhi NCR, Bangalore, Chennai, Kolkata
- 2.00 LPA + Attractive Sales Incentive for Rest of India

Job Profile:

- Sales related activities in defined Geographical area for the purpose of identifying potential/prospect Buyers.
- Developing Relationship with Builder, Brokers, corporate and Associates.
- Participation in Events and exhibitions.
- Responsible for achieving the monthly sales targets, assigned.
- Market mapping, customer mapping, competitor mapping in the geography assigned.
- Proactively identify sales prospects and do business development.
- Follow up on new leads and referrals resulting from field activity.
- Coordinate with internal team
- Work within the compliance boundaries set by the regulatory bodies and the organization
- Proactively resolve customer queries/issues in order to achieve highest customer satisfaction.

Selection Process:

- GD
- Interview

Notes:

- **All interested students are requested to register for transportation with CRC by 1:00 PM on 10th March 2015 . Transport will be arranged for registered students only.**
- Students are required to dress in uniform and should carry their College ID card, two set of resume, two passport size photographs along with original and photocopy of their academic mark sheets and certificates.

Prof. Dilip Moza
Head -CRC

CC:

Mr. Harsh Sharma-Faculty Rep.-MBA (B. Tech)
Dr Vibhuti-HOD-MBA (B. Tech)
Dr. Arvind Singh-Principal-MBA
Mr.Upesh Bhatnagar-For Website update

Mr. Vipul Goel-Accounts Office
Prof. V. K. Singh-Dean 2nd shift
Shri H. G. Garg, Dean, RKGIT - GZB
Dr. S. C. Gupta- Director Academics
Dr. D. R. Somashekar, Director, RKGIT - GZB
Prof. B. K. Gupta, Advisor, RKGIT - GZB
Shri Dinesh Kumar Goel, Chairman, RKGIT