



# Raj Kumar Goel Institute of Technology

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GHAZIABAD (U.P.) - 201003

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## Notice

16<sup>th</sup> September, 2014

RKGIT/16/CRC/2014-15

Attn: MBA (Marketing/Finance) Final Year Students (Batch-2015).

### Subject: Recruitment Drive of FinEdge Advisory Private Limited

**FinEdge Advisory Private Limited** is conducting a recruitment drive for MBA (Marketing/Finance) Final Year students. The details are as follows:

#### **About the company:**

FinEdge Advisory was set up with a strong belief that quality financial planning must reach individuals across the country and should not just be an option for the top 1% of the country. Today, FiEdge has over 27,000 individuals across 162 cities who have used our platform to undertake financial planning. Over 20,000 financial investment transactions have been made by our clients in the last 12 months! The core strength of the company lies in providing conflict free, quality financial advice which is easy to understand and implement. Our financial planning managers optimize the use of technology to make customized, in depth, financial reports for our clients. We have received fantastic feedback from our clients and it is enriching to see them on track to meet their short and long term financial goals.

|                                |  |
|--------------------------------|--|
| <b>Date/Day of Interview :</b> | 18th September 2014 (Thursday)   |
| <b>Reporting Time :</b>        | 9:30 AM sharp  |
| <b>Venue :</b>                 | Dr. KNMIET (campus no. 1), Seminar Hall No. 1<br>Opposite Satish Park, Kapra Mill Compound, Modinagar, Ghaziabad |
| <b>Designation :</b>           | Associate Financial Planning Manager/ Financial Planning Manager   |
| <b>Eligibility Criteria :</b>  | MBA (preferable in Finance / Marketing)  |
| <b>Salary :</b>                | INR 3.26 LPA to INR 4.50 LPA (fixed plus variables)  |
| <b>Area of Work :</b>          | Only Day shifts: 9 AM to 6:30 PM, no field work  |
| <b>Skills Required :</b>       | Personal Financial Planning, Sales, Customer Relationship Management   |
| <b>Recruitment Process :</b>   | Excellent Telephonic Communication Skills, High degree of Sales Orientation                                      |
|                                | Written Test + Personal Interview  |

#### **Desired Candidate Profile:**

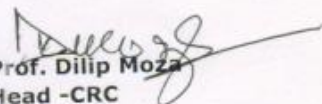
- Long term outlook to career/ desire for exceptional growth, aspires to hold VP level position within 5 years
- Prefers to be of a fantastic growth story and evolve rapidly rather than grow slowly in a large branded firm
- Strong desire to 'stand out' and be noticed rather than be a 'small fish in a big pond'
- Hardworking, committed, honest and courageous - believes in continuously improving
- Extremely strong written and spoken communication skills (Both English & Hindi)
- High degree of sales orientation
- Highly ambitious and adaptable personality
- Good understanding of Financial Planning & sincere desire to assist people with their financial objectives
- Strong data analytics and relationship management skills
- Proficiency in excel, outlook and word, strong financial acumen, flair for convincing prospects

#### **Job Profile:**

- Candidates are requested to note that although this is not a field job, the first 12 months spent in this profile involves intense, continuous daily selling efforts in order to build up a robust base of clients. Over 12-18 months, the role rapidly progresses from being "sales" oriented to being "portfolio management/ CRM" oriented.

#### **Notes:**

- All interested students are requested to register for transportation with CRC by 2:00 PM on 17 September 2014. Transport will be arranged for registered students only.
- Students are required to dress formally and should carry their College ID card, two set of resume, two passport size photographs along with original and photocopy of their academic mark sheets and certificates.

  
Prof. Dilip Moza  
Head -CRC

Cc:

Mr. Harsh Sharma-Faculty Representative-MBA (B. Tech)  
Dr Vibhuti -HOD-MBA (B. Tech)  
Dr. Arvind Singh-Principal-MBA

Mr. Vipul Goel-Accounts Office  
Prof. V. K. Singh-Dean 2nd shift  
Shri H. G. Garg, Dean, RKGIT - GZB  
Dr. S. C. Gupta- Director Academics  
Dr. D. R. Somashekar, Director, RKGIT - GZB  
Prof. B. K. Gupta, Advisor, RKGIT - GZB  
Shri Dinesh Kumar Goel, Chairman, RKGIT