



Raj Kumar Goel Institute of Technology

5th KM. STONE (OPP. JAIN TUBE CO. LTD.), DELHI-MEERUT ROAD,
GHAZIABAD (U.P.) - 201003

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Corporate Resource Center Notice

RKGIT/251/CRC/2015-16

15th February, 2016

Attn: MBA (Any specialization) Final Year Students (Batch-2016).

Subject: Recruitment Drive of Achariya Techno Solutions India Pvt. Ltd.

Achariya Techno Solutions India Pvt. Ltd. is likely to conduct a recruitment drive for MBA (Any specialization) Final Year students. The details are as follows:

Salary	:	12K-15K per month
Position 1	:	Business Development Executive (VAS)
Position 2	:	Sales Executive (Wallet Services - Mobile Recharge, money transfer, etc)
URL	:	www.smsachariya.com , www.achariya.co.in , www.smsalertbox.com

Job Responsibility for Position 1:

- Primary responsibility would be to call the Top Management of Companies (B2B & B2C) and explain about the company service.
- Handling Sales enquiry through phone, chat & email.
- Find prospective customers and generating new leads (B2B & B2C) through Internet or any other medias.
- Achievement of monthly, quarterly and annual sales targets by generating revenue.
- Establish and maintain current client and potential client relationships. Maintain and develop a computerized customer and prospect database.
- Respond to and follow up sales enquiries using appropriate methods.

Desired candidate profile:

- Good Communication Skills (English)
- Good Convincing and sales pitching skills
- Go getter attitude

Job Responsibility for Position 2:

It's a Field job

- Appoint Retailers and Distributors for our organization.
- Responsible for all Channel sales/Distribution network
- Maintain strong relationship with Distributors and Dealers

Desired candidate profile:

- Strong Negotiation Skills
- Good Convincing and sales pitching skills
- Go getter attitude

Notes:

- **Students who are interested in above profiles, please send the updated CV to tpo@rkgit.edu.in by today i.e. 15/02/2016 till 5:00 PM.**
- **Students should be aware about the company. Company will take telephonic interview first.**
- **Date of interview & venue will be intimated post registration and depending upon number of registrations.**

**Prof. Dilip Moza
Head-CRC**

Cc:

Mr. Harsh Sharma-Faculty Representative-MBA (B. Tech)
Dr Vibhuti -HOD-MBA (B. Tech)
Dr. Arvind Singh-Principal-MBA
Mr.Upesh Bhatnagar-For Website update

Prof. V. K. Singh-Dean 2nd shift, RKGIT
Shri H. G. Garg, Dean, RKGIT
Dr. S. C. Gupta- Director Academics, RKGIT
Prof. (Dr.) R.P. Maheshwari-Director, RKGIT
Prof. B. K. Gupta, Advisor, RKGIT
Shri Dinesh Kumar Goel, Chairman, RKGIT